The Maine Turnpike Authority Toll Revenue & Transaction Comparison 2020 to 2018

Accrual Basis Presentation



| Toll Revenue January 2020 2019 2018 % 2020 vs 2018 Change 2020 2019 2018 % 2020 vs 2018 Change 2020 2019 2019 2018 % 2020 vs 2018 Change 2020 2019 2019 2018 % 2020 vs 2018 Change 2020 2019 2019 2018 % 2020 vs 2018 Change 2020 2019 2019 2019 2019 2018 % 2020 vs 2018 Change 2020 2019 | 606,249 0 32,467 5,873,548 | % 2020 vs 2018 Chan 8.89% 465, 5.84% 35, | nge 5,146 |
|--|--|--|-------------------------|
| January Net Toll Revenue 10,600,739.63 (199,160.43) 10,245,723.29 (193,686.18) 10,021,019.89 (176,881.90) 5.79% 12.60% 579,719.74 (22,278.53) Passenger Commercial 5.699,978 641,650 5.423,195 641,650 Volume Discount - Personal Commuter Revenue 0.00 <th>5,234,832 606,249 0 32,467 5,873,548</th> <th>8.89% 465, 5.84% 35, -7.37% (2,</th> <th><u> </u></th> | 5,234,832 606,249 0 32,467 5,873,548 | 8.89% 465, 5.84% 35, -7.37% (2, | <u> </u> |
| Net Toll Revenue 10,600,739.63 10,245,723.29 10,021,019.89 5.79% 579,719.74 Passenger 5,699,978 5,423,195 Volume Discount - Business (199,160.43) (193,886.18) (176,881.90) 12.60% (22,278.53) Commercial 641,650 625,879 Commuter Revenue 0.00 < | 606,249 0 32,467 5,873,548 | 5.84% 35, -7.37% (2, | 5,146 |
| Volume Discount - Business Volume Discount - Personal Commuter Revenue (199,160.43) (823,417.11) (193,686.18) (782,388.15) (176,881.90) (730,225.83) 12.60% (130,225.83) (22,278.53) (93,191.28) Commercial Commuter 641,650 625,879 Net Fare Revenue 0.00 Non Revenue Non Revenue 0.02 6.086.08 6.371,702 6.086.08 6.371,702 6.086.08 0.00 | 606,249 0 32,467 5,873,548 | 5.84% 35, -7.37% (2, | |
| Commuter Revenue Net Fare Revenue 0.00 0.00 0.00 0.00 0.00 30,074 36,989 February Volume Discount - Business 10,066,788.05 9,670,529.57 9,609,072.72 4.76% 457,715.33 Passenger 5,438,855 5,187,379 | 32,467 5,873,548 | | 5,401 |
| Net Fare Revenue 9,578,162.09 9,269,648.96 9,113,912.16 5.09% 464,249.93 Total Transactions 6,371,702 6,086,063 February Net Toll Revenue 10,066,788.05 9,670,529.57 9,609,072.72 4.76% 457,715.33 Passenger 5,438.855 5,187,379 Volume Discount - Business (138,575.19) (147,918.20) (157,762.30) -12.16% 19,187.11 Commercial 579,265 552,493 | 5,873,548 | | 0 |
| February 10,066,788.05 9,670,529.57 9,609,072.72 4.76% 457,715.33 Passenger 5,438,855 5,187,379 Volume Discount - Business (138,575.19) (147,918.20) (157,762.30) -12.16% 19,187.11 Commercial 579,265 552,493 | | 8.48% 498, | 2,393) |
| Net Toll Revenue 10,066,788.05 9,670,529.57 9,609,072.72 4.76% 457,715.33 Passenger 5,438,855 5,187,379 Volume Discount - Business (138,575.19) (147,918.20) (157,762.30) -12.16% 19,187.11 Commercial 579,265 552,493 | | | 3,154 |
| Volume Discount - Business (138,575.19) (147,918.20) (157,762.30) -12.16% 19,187.11 Commercial 579,265 552,493 | | | |
| | | | 4,321 |
| Volume Discount - Personal (689,592.96) (659,705.85) (638,094.23) 8.07% (51.498.73) Commuter 0 0 | | 4.85% 26, | 6,791 |
| Commuter Revenue 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0. | | -9.03% (2, | 0 2.751) |
| Communitier revenue 0.00 0.00 0.00 Non Revenue 27,725 30,662 Net Fare Revenue 9,238,619.90 8,862,905.52 8,813,216.19 4.83% 425,403.71 Total Transactions 6,045,846 5,770,762 | | | 2,751) 8,361 |
| | | | |
| March | 5 000 700 | | 1.005 |
| Net Toll Revenue 9,426,623.82 11,232,064.24 10,727,448.73 -12.13% (1,300,824.91) Passenger 4,525,408 6,056,375 Volume Discount - Business (160,635.95) (187,610.27) (179,958.46) -10.74% 19,322.51 Commercial 657,033 633,777 | | -20.46% (1,164, 7.72% 47, | 4,325) 7,061 |
| Volume Discourt - Porsonal (526,625-13) (65,615-24) (778,416,68) -32,35% (251,791,55) Commuter 0 0 | | 1.12/0 41, | 1,001 |
| Commuter Revenue 0.00 0.00 0.00 0.00 Non Revenue 21,551 29,254 | 32,194 | -33.06% (10, | 0,643) |
| Net Fare Revenue 8,739,362.74 10,193,938.43 9,769,073.59 -10.54% (1,029,710.86) Total Transactions 5,203,992 6,719,406 | 6,331,899 | -17.81% (1,127, | 7,907) |
| 1ST QUARTER 1ST QUARTER | | | _ |
| Net Toll Revenue 30,094,151.50 31,148,317.10 30,357,541.34 -0.87% (263,389,84) Passenger 15,664,241 16,666,949 | 15,999,099 | -2.09% (334, | 4,858) |
| Volume Discount - Business (498,371.57) (529,214.65) (514,602.66) -3.15% (16,231.09 Commercial 1,877,484 1,812,149 | | | 9,253 |
| Volume Discount - Personal (2,039,635.20) (2,292,609.54) (2,146,736.74) -4.99% 107,101.54 Commuter 0 0 | 0 | | 0 |
| Commuter Revenue 0.00 0.00 0.00 0.00 Non Revenue 79,351 97,125 | | | 5,787) |
| Net Fare Revenue 27,556,144.73 28,326,492.91 27,696,201.94 -0.51% (140,057.21) Total Transactions 17,621,540 18,576,223 | 17,862,932 | -1.35% (241, | 1,392) |
| April | | | |
| Net Toll Revenue 6,429,473.24 11,715,630.34 11,434,468.19 -43.77% (5,004,994,95) Passenger 2,563,353 6,146,328 | 5,975,818 | -57.10% (3,412, | 2,465) |
| Volume Discount - Business (146,534.26) (198,136.74) (189,911.77) -22.84% 43,377.51 Commercial 595,135 688,583 | | -8.13% (52, | 2,667) |
| Volume Discount - Personal (286,336.73) (837,026.75) (778,846.04) -63.24% 492,509.31 Commuter 0 0 | ° | | 0 |
| Commuter Revenue 0.00 0.00 0.00 0.00 Non Revenue 14,915 25,569 Net Fare Revenue 5,996,602.25 10,680,466.85 10,465,710.38 -42.70% (4,469,108.13) Total Transactions 3,173,403 6,860,480 | | -39.33% (9, -52.27% (3,474, | 9,668) |
| | 0,040,203 | -52.2176 (5,474, | • ,000) |
| May | | | |
| Net Toll Revenue 8,440,149,44 13,381,318,47 13,238,348,49 -36,24% (4,798,199,05) Passenger 3,848,459 7,112,272 | | -44.72% (3,112, | |
| Volume Discount - Business (159,931.21) (208,054.07) (206,155.43) -22.42% 46,224.22 Commercial 633,739 742,735 Volume Discount - Personal (387,943.22) (914,480.69) (888,158.48) -56.32% 500,215.26 Commuter 0 0 | | -14.67% (108, | 8,981) 0 |
| Volume Discussional (307,945,222) (314,400,05) (306,104,40) -30,32,76 300,213,20 Collimited 0 0 C Commuter Revenue 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0. | | -14.81% (3. | 3.619) |
| Net Fare Revenue 7,892,275.01 12,258,783.71 12,144,034.58 -35.01% (4,251,759.57) Total Transactions 4,503,022 7,880,409 | | -41.74% (3,225, | |
| | | | |
| June Net Toll Revenue 10,464,332.34 13,896,710.94 13,887,702.89 -24.65% (3,423,370.55) Passenger 5,115,739 7,492,435 | 7,433,515 | -31.18% (2,317, | 7 776) |
| Net for Revenue 10,404,532.54 13,695,710.54 13,607,702.65 -24.65% (5,425,570,55) Passeliger 5,115,759 7,482,455 Volume Discourt - Business (179,227.31) (183,933.26) (187,538.93) 4.43% 8,311.62 Commercial 697,131 708,413 | | | 2,453) |
| Volume Discount - Personal (525,309.84) (832,545.84) (841,361.88) -37.56% 316,052.14 Commuter 0 0 0 | | | 0 |
| Commuter Revenue 0.00 0.00 0.00 0.00 Non Revenue 21,877 22,952 | | | (863) |
| Net Fare Revenue 9,759,795.19 12,880,231.84 12,858,801.98 -24.10% (3,099,006.79) Total Transactions 5,834,747 8,223,788 | 8,175,839 | -28.63% (2,341, | 1,092) |
| 2ND QUARTER 2ND QUARTER | | | |
| Net Toll Revenue 25,333,955.02 38,993,659.75 38,560,519.57 -34.30% (13,226,564,55) Passenger 11,527,551 20,751,035 | 20,370,723 | -43.41% (8,843, | 3,172) |
| Volume Discount - Business (485,692.78) (590,124.07) (583,606.13) -16.78% 97,913.35 Commercial 1,926,005 2,139,719 | | -8.72% (184, | 4,101) |
| Volume Discount - Personal (1,199,589,79) (2,584,053,28) (2,508,366,50) -52.18% 1,308,776.71 Commuter 0 0 0 | 71 700 | 10 700/ | 0 |
| Commuter Revenue 0.00 0.00 0.00 0.00 Non Revenue 57,616 73,923 Net Fare Revenue 23,648,672.45 35,819,482.40 35,468,546.94 -33.32% (11,819,874.49) Total Transactions 13,511,172 22,964,677 | | -19.72% (14, -40.09% (9,041, | 4,150) 1,423) |
| | | | · · · |
| YTD 6/30 YTD 6/30 | | 05.040/ /5.155 | |
| Net Toll Revenue 55,428,106.52 70,141,976.85 68,918,060.91 -19.57% (13,489,954.39) Passenger 27,191,792 37,417,984 Volume Discount - Business (984,064.35) (1,119,338.72) (1,098,208.79) -10.39% 114,144.44 Commercial 3,803,953 3,951,868 | | -25.24% (9,178, -1.93% (74, | 8,030) 4,848) |
| Volume Discount - Pusnolai (3,239,224,99) (4,676,662.82) (1,095,206.79) -10.39% 114,144,44 Commercial 3,803,953 3,951,868 | | -1.9370 (74, | +,040) 0 |
| Commuter Revenue 100 0.00 0.00 0.00 0.00 0.00 0.00 0.00 | | -17.94% (29, | 9,937) |
| Net Fare Revenue 51,204,817.18 64,145,975.31 63,164,748.88 -18.93% (11,959,931.70) Total Transactions 31,132,712 41,540,900 | | -22.97% (9,282, | .,815) |

The Maine Turnpike Authority Toll Revenue & Transaction Comparison 2020 to 2018

Accrual Basis Presentation



| | Toll Revenue | | | | | | Transactions | | | | | |
|--|----------------------------------|----------------------------------|----------------------------------|-------------------|--|-----------------------------------|----------------------|----------------------|----------------------|--------------------|---|--|
| | 2020 | 2019 | 2018 | % 2020 vs 2018 | Change | | Transactions | | | % 2020 vs 2018 | Change | |
| | | 2010 | 20.0 | / | enange | | | | | // 1010 10 10 10 | Gildinge | |
| July | | | | | | | | | | | | |
| Net Toll Revenue | 12,556,190.32 | 15,960,803.72 | 15,679,326.20 | -19.92% | (3,123,135.88) | Passenger | 6,462,142 | 8,713,744 | 8,559,207 | -24.50% | (2,097,065) | |
| Volume Discount - Business | (171,243.61) | (198,702.68) | (194,688.98) | -12.04% | 23,445.37 | Commercial | 719,180 | 753,506 | 713,540 | 0.79% | 5,640 | |
| Volume Discount - Personal | (598,604.50) | (851,322.96) | (797,391.51) | -24.93% | 198,787.01 | Commuter | 0 | 0 | 0 | | 0 | |
| Commuter Revenue | 0.00 | 0.00 | 0.00 | 40 | 0.00 | Non Revenue | 21,178 | 22,654 | 21,969 | -3.60% | (791) | |
| Net Fare Revenue | 11,786,342.21 | 14,910,778.08 | 14,687,245.71 | -19.75% | (2,900,903.50) | Total Transactions | 7,202,500 | 9,489,904 | 9,294,716 | -22.51% | (2,092,216) | |
| August | | | | | | | | | | | | |
| Net Toll Revenue | 13,281,234.30 | 16,576,468.47 | 16,469,830.18 | -19.36% | (3,188,595.88) | Passenger | 6,959,289 | 9,027,855 | 8,932,354 | -22.09% | (1,973,065) | |
| Volume Discount - Business | (163,138.95) | (206,363.25) | (204,622.98) | -20.27% | 41,484.03 | Commercial | 707,071 | 762,663 | 756,196 | -6.50% | (49,125) | |
| Volume Discount - Personal | (608,345.46) | (891,185.38) | (895,269.50) | -32.05% | 286,924.04 | Commuter | 0 | 0 | 0 | | 0 | |
| Commuter Revenue Net Fare Revenue | 0.00 | 0.00 15,478,919.84 | 0.00 | -18.61% | 0.00 (2,860,187.81) | Non Revenue Total Transactions | 20,201 7,686,561 | 22,710 9,813,228 | 23,172 9,711,722 | -12.82% -20.85% | (2,971) (2,025,161) | |
| Net Fare Revenue | 12,509,749.69 | 15,4/0,919.04 | 15,369,937.70 | -10.01% | (2,000,107.01) | Total Transactions | 7,000,001 | 9,013,220 | 9,711,722 | -20.05% | (2,025,161) | |
| September | | | | | | | | | | | | |
| Net Toll Revenue | 12,047,392.21 | 13,478,204.10 | 13,424,292.48 | -10.26% | (1,376,900.27) | Passenger | 6,198,759 | 7,311,971 | 7,226,475 | -14.22% | (1,027,716) | |
| Volume Discount - Business | (166,809.58) | (183,473.88) | (179,599.24) | -7.12% | 12,789.66 | Commercial | 709,363 | 697,269 | 672,171 | 5.53% | 37,192 | |
| Volume Discount - Personal | (617,319.74) | (820,661.24) | (775,742.11) | -20.42% | 158,422.37 | Commuter | 0 | 0 | 0 | | 0 | |
| Commuter Revenue Net Fare Revenue | 0.00 | 0.00 12,474,068.98 | 0.00 | -9.67% | 0.00 (1.205.688.24) | Non Revenue Total Transactions | 19,835 6,927,957 | 22,667 8,031,907 | 20,944 7,919,590 | -5.30% -12.52% | (1,109) (991,633) | |
| Net Fale Revenue | 11,205,202.09 | 12,474,000.90 | 12,400,991.15 | -9.07 /6 | (1,203,000.24) | | 0,927,937 | 0,031,907 | 7,919,590 | -12.52 /6 | (331,033) | |
| 3RD QUARTER | | | | | | 3RD QUARTER | | | | | | |
| Net Toll Revenue | 37,884,816.83 | 46,015,476.29 | 45,573,448.86 | -16.87% | (7,688,632.03) | Passenger | 19,620,190 | 25,053,570 | 24,718,036 | -20.62% | (5,097,846) | |
| Volume Discount - Business | (501,192.14) | (588,539.81) | (578,911.20) | -13.43% | 77,719.06 | Commercial | 2,135,614 | 2,213,438 | 2,141,907 | -0.29% | (6,293) | |
| Volume Discount - Personal | (1,824,269.70) | (2,563,169.58) | (2,468,403.12) | -26.10% | 644,133.42 | Commuter | 0 | 0 | 0 | | 0 | |
| Commuter Revenue Net Fare Revenue | 0.00 35,559,354.99 | 0.00 42,863,766.90 | 0.00 42,526,134.54 | -16.38% | 0.00 (6,966,779.55) | Non Revenue Total Transactions | 61,214 21,817,018 | 68,031 27,335,039 | 66,085 26,926,028 | -7.37% -18.97% | (4,871) (5,109,010) | |
| Net Fare Revenue | 35,559,354.99 | 42,003,700.90 | 42,526,134.54 | -10.30% | (0,900,779.55) | Total Transactions | 21,017,010 | 27,335,039 | 20,920,020 | -10.97% | (5,109,010) | |
| October | | | | | | | | | | | | |
| Net Toll Revenue | 12,116,325.52 | 13,571,259.62 | 13,242,531.84 | -8.50% | (1,126,206.32) | Passenger | 6,151,728 | 7,272,410 | 7,067,098 | -12.95% | (915,370) | |
| Volume Discount - Business | (183,245.74) | (207,982.05) | (203,399.83) | -9.91% | 20,154.09 | Commercial | 739,486 | 756,442 | 717,641 | 3.04% | 21,845 | |
| Volume Discount - Personal | (679,972.44) | (948,880.56) | (905,750.42) | -24.93% | 225,777.98 | Commuter | 0 | 0 | 0 | | 0 | |
| Commuter Revenue Net Fare Revenue | 0.00 | 0.00 | 0.00 | -7.25% | 0.00 (880,274.25) | Non Revenue Total Transactions | 19,896 6,911,110 | 23,663 8,052,515 | 22,054 7,806,793 | -9.79% -11.47% | (2,158) (895,683) | |
| Net Fare Revenue | 11,253,107.34 | 12,414,397.01 | 12,133,301.59 | -1.25% | (000,274.25) | Total Transactions | 6,911,110 | 0,052,515 | 7,000,793 | -11.47% | (095,003) | |
| November | | | | | | | | | | | | |
| Net Toll Revenue | 9,591,049.66 | 11,429,247.46 | 11,240,969.89 | -14.68% | (1,649,920.23) | Passenger | 4,758,212 | 6,139,788 | 5,966,282 | -20.25% | (1,208,070) | |
| Volume Discount - Business | (154,075.03) | (174,130.92) | (174,370.92) | -11.64% | 20,295.89 | Commercial | 649,148 | 645,083 | 628,357 | 3.31% | 20,791 | |
| Volume Discount - Personal | (516,557.63) | (771,439.64) | (730,505.62) | -29.29% | 213,947.99 | Commuter | 0 | 0 | 0 | 04 540 | 0 | |
| Commuter Revenue Net Fare Revenue | 0.00 8,920,417.00 | 0.00 | 0.00 | -13.70% | 0.00 (1,415,676.35) | Non Revenue Total Transactions | 18,893 5,426,253 | 21,866 6,806,737 | 27,599 6,622,238 | -31.54% -18.06% | (8,706) (1,195,985) | |
| Net I ale Revenue | 0,320,417.00 | 10,403,070.30 | 10,000,000.00 | -13.7078 | (1,413,070.33) | | 3,420,233 | 0,000,737 | 0,022,230 | -10.00 /8 | (1,135,505) | |
| December | | | | | | | | | | | | |
| Net Toll Revenue | 9,274,763.41 | 10,946,036.70 | 11,201,126.75 | -17.20% | (1,926,363.34) | Passenger | 4,601,009 | 5,898,118 | 6,054,311 | -24.00% | (1,453,302) | |
| Volume Discount - Business | (211,920.05) | (166,524.09) | (174,695.89) | 21.31% | (37,224.16) | Commercial | 659,309 | 612,115 | 615,441 | 7.13% | 43,868 | |
| Volume Discount - Personal | (540,327.75) | (723,358.47) | (754,357.11) | -28.37% | 214,029.36 | Commuter | 0 | 0 | 0 | 7.400/ | 0 | |
| Commuter Revenue Net Fare Revenue | 0.00 8,522,515.61 | 0.00 | 0.00 | -17.03% | 0.00 (1,749,558.14) | Non Revenue Total Transactions | 27,013 5,287,331 | 35,406 6,545,639 | 25,207 6,694,959 | 7.16% -21.03% | 1,806 (1,407,628) | |
| | -,,- | ,,. | | | (1,1.1,1.1,1.1,1.1,1.1,1.1,1.1,1.1,1.1,1 | | -,, | | -,, | | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | |
| 4TH QUARTER | | | | | | 4TH QUARTER | | | | | | |
| Net Toll Revenue | 30,982,138.59 | 35,946,543.78 | 35,684,628.48 | -13.18% | (4,702,489.89) | Passenger | 15,510,949 | 19,310,316 | 19,087,691 | -18.74% | (3,576,742) | |
| Volume Discount - Business Volume Discount - Personal | (549,240.82) | (548,637.06) (2,443,678.67) | (552,466.64) (2,390,613.15) | -0.58% -27.35% | 3,225.82 653.755.33 | Commercial Commuter | 2,047,943 | 2,013,640 0 | 1,961,439 0 | 4.41% | 86,504 0 | |
| Commuter Revenue | (1,736,857.82) 0.00 | (2,443,678.67) 0.00 | (2,390,613.15) | -21.33% | 053,755.33 | Non Revenue | 65,802 | 0 80,935 | 74.860 | -12.10% | (9.058) | |
| Net Fare Revenue | 28,696,039.95 | 32,954,228.05 | 32,741,548.69 | -12.36% | (4,045,508.74) | Total Transactions | 17,624,694 | 21,404,891 | 21,123,990 | -16.57% | (3,499,296) | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| YTD 12/31 | | | | | | YTD 12/31 | | | | | | |
| Net Toll Revenue Volume Discount - Business | 124,295,061.94 | 152,103,996.92 | 150,176,138.25 | -17.23% | (25,881,076.31) | Passenger | 62,322,931 | 81,781,870 | 80,175,549 | -22.27% | (17,852,618) | |
| Volume Discount - Business Volume Discount - Personal | (2,034,497.31) (6,800,352.51) | (2,256,515.59) (9,883,511.07) | (2,229,586.63) (9,514,119.51) | -8.75% -28.52% | 195,089.32 2,713,767.00 | Commercial Commuter | 7,987,510 0 | 8,178,946 0 | 7,982,147 | 0.07% | 5,363 0 | |
| Commuter Revenue | (0,800,332.31) | (9,003,311.07) | (9,514,119.51) | -20.3276 | 2,713,707.00 | Non Revenue | 263,983 | 320,014 | 307,849 | -14.25% | (43,866) | |
| Net Fare Revenue | 115,460,212.12 | 139,963,970.26 | 138,432,432.11 | -16.59% | (22,972,219.99) | Total Transactions | 70,574,424 | | 88,465,545 | | (17,891,121) | |
| | | , , | | | , ,, .,_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | , | ,,, | | · · · · · · · · · · · · · · · · · · · | |